



February 17, 2016

To Whom It May Concern:

As the executive director of a mental health organization in northeast Ohio, insurance coverage is one of the most discussed and least understood priorities in administration. That was until Family Pride started working with Mr. Karl Henley and SiebertKeck Insurance.

In 2014, Family Pride conducted a risk analysis of the organization's insurance coverage. It was evident at that time that there were several gaps that needed to be corrected. The answer to this problem by our broker was to add different coverages from a variety of insurance carriers, which would not only increase the number of carriers that we utilized but also the cost. Thankfully, Family Pride and SiebertKeck connected and a much better path was taken.

Mr. Henley thoroughly reviewed Family Pride's coverage/gaps to identify the best overall company to provide comprehensive, cost-efficient insurance coverage. Because of their knowledge and skill, we were able to get the best coverage at the very best price. In addition, Mr. Henley walked Family Pride's leadership through the entire process to make sure that the transition was seamless.

Since the transition, SiebertKeck annually reviews the overall coverage to ensure that the ongoing coverage meets Family Pride's needs and budget. All questions and concerns have been answered in a quick and professional manner. In addition, SiebertKeck provides educational and networking events specifically for nonprofit leaders that are both informative and useful.

In summary, it has been a pleasure working with SiebertKeck Insurance and would recommend them to other non-profits. It is because of their business that Family Pride is secure and covered. We no longer worry about what risks we are open to with poor insurance coverage - SiebertKeck works hard to protect us.

Sincerely,

A handwritten signature in black ink, appearing to read 'Angela L. Daugherty', written in a cursive style.

Angela L. Daugherty, MSSA, LISW-S  
Executive Director